

# Discovery

BY FLEETWOOD, RV

## EXPRESS



ONLY 40 MONTHS OLD AND OVER 1300 MEMBERS



### BETHPAGE RALLY PAYS TRIBUTE TO THE NYC/PENTAGON FALLEN

The Bethpage Rally turned out to be a smashing success despite the cloud that hung over the country as a result of the terrorist attacks just one week before the rally was to begin. Our members opened up their hearts and pocket books at an evening event by donating \$700 received from 50/50 raffle sales to the victims relief fund. This wasn't all either. Our members donated an additional \$1200 in cash to go to The New York Fireman's Widows and Family Relief Fund.

DOAI members turned out in groves to attend this rally, far exceeding our expectations with 130 coaches, 265 people and factory reps from Fleetwood, Freight Liner, Cummins, Caterpillar and Michelin. The GE Microwave seminar was outstanding, as were the Silverleaf, satellite, cell phones and electronics seminars conducted by Don Ellis of Precise Satellites.

The staff at the Bethpage Camp/Resort, especially Connie McGuire, Group Coordinator, went all out to make us feel welcome and to make our visit as pleasant as possible. They prepared delicious meals including stuffed shrimp, flounder, barbeque chicken and a marvelous breakfast of biscuits and gravy, eggs, potatoes, sausage fresh fruit and much more. Everyone went away five pounds heavier and twenty pounds happier.

Dr. Ray Pollard, pastor of the Urbanna Baptist Church, opened our event with an invocation and moving message regarding the terrorist attacks and a tribute to the victims and their families. With a common need to be together and with the reassurance from Dr Pollard's message that we need to get on with our lives, we put this cloud aside and proceeded to focus on the good times from our friendship and fellowship with each other.

**Lois Patterson**, our association President, conducted the membership meeting. She called for nominations for the up coming election and Treasurer, **Ralph Bailey** presented a financial report.

Thursday evening and Saturday evening dinners and programs were full of good food, fun and laughter. The "Discoverettes" singers led by **Carolynn Little** entertained us with fun songs and skits followed by the "Tributes" including renditions of Patsy Cline, Bobby Darin, Tom Jones and Elvis Presley. It was a great show capping off a great four-day rally.

The Discovery Mid-South Roadrunners Chapter did an outstanding job as host chapter, but the real difference in making the rally such a huge success was due to the efforts of all the volunteers that jumped in to get things done that were needed. Thanks to all of you, for if it were not for you, this would not have been a memorable rally. My sincere thanks also goes out to all those that generously provided us with door prizes.

As Rally Master, I want to extend a very special thanks to all of you that came to the rally, to all of you that pitched in to help in some way, to all the Mid-South Roadrunners Chapter members, and to that crazy crowd of the Discovery Texans Chapter that always makes a rally so much fun.

There are many people who do a lot of work behind the scenes for every rally and that was certainly the case with this rally. There are two couples that without their effort the Bethpage rally would not have been what it was. First- **Ron and Georgia Shane**, the registrars for the rally, and, second, **Harvey and Marion Becker**, who handled the meals and conducted the craft seminar. As a first time rally master I can honestly say I could not have done my job without their constant advice and recommendations. Thank you so much for making me look so good. Thanks to the association for giving me this opportunity to serve as rally master. It was a most rewarding experience and a wonderful opportunity to meet so many great people. I ask in return that all of you pray for a speedy recovery for **Pete Pizzano** and **Phil Yovino**, whose presence was greatly missed at the Bethpage rally. (Pete and Phil, I think we did you proud at the rally)

Happy and safe "Discovering" and we hope to see you at the Lazy Days Rally in February. Remember, what you give to others in life will be returned ten fold

### **Phyllis and Ray Easter, Rally Masters**

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#### **“Virginia in the Fall”: A Terrific National Rally**

Urbanna—A wonderfully short two-hour drive from my home near Washington, DC, and a world away from the heavy sadness of the terrorist attacks on the Pentagon and World Trade Center. Ken and I pulled into the beautifully kept campground and again chortle at being among so many Discoveries. What a kick to visit someone in their home, and know exactly where everything is. Well, not exactly. So many owners have made so many clever modifications, we spend the weekend being curious and learning all we can. It's our second rally, and we're gung ho about learning and participating.

The seminars start with a Fleetwood Q and A session, very valuable, and I'm proud to be one of the few women attending. Not that I understand everything, of course. I don't even attempt the Freightliner, Michelin or Cummins seminars, but hold out for some microwave/convection education and the session on fitness and good nutrition while traveling. I also attend the Round Table discussion one afternoon, and, from the back of the room, view a sea of gray, bald male heads, some pot-bellies, and slouching postures. It could be a farmers' grange meeting to talk about crops!

The food is, frankly, forgettable. But the people are remarkable. They're friendly, spirited, willing to share tips and ideas, and very generous. We

collected about \$2000 to donate to relief efforts in New York.

My thoughts as we break camp to return home: This kind of gathering provides what everyone in the world wants: a chance to belong, the comfort of being in a group where there's a common thread, a joint commitment to something worthwhile. There is no pretense, no way you have to be, dress, or talk. What a relief, to be able to relax and just be myself! Starting early Sunday morning, the last garbage bags are put at the curb for the efficient staff to collect. People say goodbye to friends and prepare their boxes-on-wheels for hurtling down the road at high speeds. The campground is awash in squealing brakes and the roar of diesel engines. (Yuck!) All that's left are some brown rectangles on the grass and promises to meet again.

by **Linda Schatz**

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### **The President's Column:**

Our last rally of the year has come and gone. We had a good turnout for the Bethpage National Rally at Urbanna, VA. With the tragic turn of events in our country, we were very pleased with our members attending, and to be able to spend this time together.

We had many first time rally attendees and new members. We welcome them and hope to see them all at the upcoming rallies in 2002.

Our prayers went out to Pete Pizzano. He was our rally master, and worked so hard to put everything together, only to become very ill. Pete had to have extensive heart surgery, and we all hope his recovery is swift and he will be back with us soon.

Ray Easter, chapter president of the Host Chapter "Mid South Road Runners", took over and completed Pete's job. He did a fantastic job.

This year will bring to a close our officer's term of duty. There will be an election December 15, for our new slate. Be sure and send in your ballot enclosed in this newsletter by the due date.

It has been a pleasure to have been your president since February. I appreciate all the help and cooperation I have received.

We ask for your special prayers and good thoughts for Joe DeSantis and his family, as we were deeply saddened to learn of the death of our past President Yolanda DeSantis shortly after the Bethpage Rally. She had been battling cancer, but her weakened lungs just could not keep fighting.

**Lois Patterson, President**  
**PGENE464@aol.com**

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### **JUST A THOUGHT- by Leo Everitt**

#### Warranty – Who Pays??

One often hears in RV owner's circles, regardless of brand, comments concerning quality of motorhomes. The discussion follows the bell curve in that a few are very satisfied, a large mass in center are so-so on the issue and then at the other extreme a few are totally dissatisfied. In that center mass, one very interesting rationale for being ambivalent about the quality issue are those who say, "yes, quality wasn't good but the dealer/factory fixes everything and it didn't cost me anything. They charged it all to warranty. So, I'm happy with the company."

Where do the monies come from to pay warranty claims? If the company actually paid, it would have to come from stockholders. This does happen when a major unanticipated event occurs because of a manufacturing or engineering goof. But stockholders are a tough bunches, who rightly insists on a fair return on their investment; they don't want these returns to be lowered by large warranty claims. So, in the normal course of business you and I pay for the warranty in the selling price we pay for the motorhome. Each manufacturer, not just the motorhome builder, builds into their cost structure sufficient funds to cover the anticipated warranty charges that will be incurred over the coverage period. I'd guess that in a class A motorhome this build up of warranty represents approximately \$5,000 - \$10,000 per vehicle. Each company, for expensing as the

charges are incurred, puts these monies in a warranty reserve. These monies are deducted from the Income Statement of a company and thus are held tax free until spent.

Why is this important?

It should be obvious that all of us in essence are buying a very expensive insurance policy and that it is in our own self-interest to insist on quality first no matter if a problem is covered by warranty. A reduction in warranty expense by the manufacturers could significantly lower the price we pay for our next motorhome. (I'll cover the concept of total quality costs in the next issue and tie the warranty issue into that discussion.) Many people seem to think it's being disloyal to their brand to "complain" about quality issues. My belief is that one has a right to insist on excellent quality and that doing so in a firm but polite manner is good for the company. In all my years in manufacturing, I went to some lengths to get this type of feedback that I could share with all my employees so that we might all do a first class job. It's a case of the old saying, "don't shoot the messenger".

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**Fleetwood Customer Service-**  
1-800-322-8216

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**Want to know where to get propane??**  
Go to this address on the web-

<http://www.propanegas.com/>

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**Freightliner Customer Service**  
1-800- 385-4357

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**HAPPY HALLOWEEN**

## **YOUR 2000-2001 SLATE OF OFFICERS**

President- **Lois Patterson**  
Executive Vice President- **Robert Baugh**  
Secretary- **Lynn Casimir**  
Treasurer- **Ralph Bailey**  
Rallymaster- **Phil Yovino**  
VP Development- **Jim Devine**  
East Regional VP- **Pete Pizzano**  
Midwest Regional VP- **Bob Chinn**  
Northwest Regional VP- **Arnie Thompson**  
West Regional VP- **Don Fuller**

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## **THE DOAI REGIONS DEFINED**

**Northwest- Arnie Thompson VP**  
**Phone-(435) 723-7894**  
[arthompson@utahlinx.com](mailto:arthompson@utahlinx.com)

Alaska  
Colorado  
Idaho  
Montana  
Oregon  
Utah  
Washington  
Wyoming  
*Saskatchewan*  
*Manitoba*  
*Alberta*  
*British Columbia*

**West- Don Fuller VP**  
**Phone (661) 942-1575**  
[wdfuller@aol.com](mailto:wdfuller@aol.com)

Arizona  
California  
Nevada  
New Mexico

**North Central- Bob Chinn VP**  
**Phone (812) 524-8170**  
[rcchinn@voyager.net](mailto:rcchinn@voyager.net)

Illinois  
Indiana  
Iowa  
Kansas  
Michigan  
Minnesota  
Missouri  
Nebraska

North Dakota  
South Dakota  
Wisconsin

**South Central- Bob Chin VP (Interim)\***

**Phone (812) 524-8170**  
**rcchinn@voyager.net**

Arkansas  
Louisiana  
Oklahoma  
Texas

**Northeast- Pete Pizzano VP (Interim)\***

**Phone (727) 376-2502**  
**Vincent.pizzano@verizon.net**

Connecticut  
Maine  
Massachusetts  
New Hampshire  
New Jersey  
New York  
Ohio  
Pennsylvania  
Rhode Island  
Vermont  
*Quebec*  
*Ontario*

**Southeast- Pete Pizzano VP**

**Phone (727) 376-2502**  
**Vincent.pizzano@verizon.net**

Alabama  
Delaware  
Florida  
Georgia  
Kentucky  
Maryland  
Mississippi  
North Carolina  
South Carolina  
Tennessee  
Virginia  
West Virginia

\*VP's to be elected in December for 2002-2003

*WHERE TO SEND WHAT*

**Send all matters of general interest or for action by the President to:**

Lois Patterson, President  
4314 NW 21<sup>st</sup> Street  
Cape Coral, FL 3993-3419  
(941) 282-5857 PGENE464@aol.com

**Send changes of address, membership inquiries, checks, membership applications and renewal dues to:**

Sharon Ayer, Membership Director  
91 East Donohoe  
Chula Vista, CA 91911  
1-888-594-6818  
Sayer40152@aol.com

**Send requests for Discovery Badges to:**

'Mr. Ed' Badges n Signs  
P.O. Box 303  
Crystal Beach, FL 34681  
1-800-398-8307  
Badges \$5.50, hangers \$3, s/h \$1 each

**Send your requests for caps, jackets, etc. with the Discovery Owners Association logo to:**

L&M Sportswear & Embroidery  
2078 Clarktown Road  
Heathsville, VA 22473  
(1-866-580-6401)

**Send problems experienced with your Discovery, and any solutions, hints and tips to share to:**

J.B. Vaughn  
303 California Street  
Clyde, TX 79510  
1-915-893-2625

**YOUR HELP IS NEEDED!!**

Don't forget, you are all reporters and will be derelict in your duties if you don't get that article in before the deadline for the next newsletter. We can take your information handwritten, as long as it is readable, typed, by snail mail, by e-mail or

disk (Microsoft Word), or by FAX. The addresses are below for your newsletter editor:

Snail mail: Don Fuller  
43229 Echard Avenue  
Lancaster, CA 93536-5399  
E-mail: [wdfuller@aol.com](mailto:wdfuller@aol.com)  
FAX: 1-661-942-6692  
Phone: 1-661-942-1575

**Thanks to all that did a superb job for this issue & especially those that did the great photos for us in Bethpage!!**

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### **MEMBERS WITH DISCOVERY ITEMS FOR SALE** (Key Word is DISCOVERY item)

We did not receive any requests to list any items, for this issue. We'll look for requests to come in for the next issue.




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### **THE SUNSHINE CORNER**

This section of the newsletter is new and its purpose is to note requests by members to mention those of us, our friends or loved ones that feel that our good thoughts or prayers might bring some comfort. Any requests brought to our attention will be placed in the next issue of Discovery Express. **This month's requests for Sunshine are:**

**Jim Pourroy** (our Fleetwood Technical Service Trainer and DOAI's good friend) has not yet had surgery to correct his leg/hip problems. He reports that he is expecting his doctors to take action soon.

**Harvey Becker** was back in action at Bethpage following his recent heart attack. We are grateful for his rapid recovery. Hang in there Harvey!

Remember to keep your good thoughts and prayers going for **Joe DeSantis** and his family after the passing of his wife Yolanda, our past President.

### **DISCOVERY TIPS & HINTS**

**By Jim Pourroy, Fleetwood Technical Service Trainer**

One of the most common questions asked by RV owners is how to recharge their batteries after running them down while dry camping. Or why do their batteries keep going dead? The answers to these questions vary on the type and year of the coach and the type of maintenance that has been given to the batteries.

Take Discovery's for example, they are equipped with two strong charging systems, the engine driven alternator and the inverter/converter that is powered by the shore cord or the generator.

If you have somewhere to go, let the alternator do the job while driving. The alternator, although it charges both sets of batteries, is best at charging the chassis or cranking batteries. The chassis batteries like a quick recharge after the high amp draw from starting the engine. The auxiliary batteries like to take their time and recharge in the same way they are drained, slow and steady.

If you need to top off the batteries while dry camping, start the generator and let the inverter/converter do the job. Frequent topping up tends to keep the batteries at or near full charge. It is better to go between 100% and 75% than it is to go between 25% and 0%. Lead acid batteries do not like to be completely discharged and complete discharges will shorten their life span. If you have the time, plugging into shore power for a few days is the best method.

How do you know when your batteries are fully charged? Test them with a voltmeter? Go by the indicator lights on the monitor panel? Neither will give an accurate measure of a chemical reaction. The best measure of a full charge is a hydrometer.

This brings up a recent revelation over here at the service center. Keep in mind that we service all Fleetwood motor homes, not just Discovery's. For years we have known that some owners have poor battery charging habits, and for the most part we have had good luck just plugging the coach in, giving it a good three-day charge and returning it to the owner. The last time we did this to address

the concern of poor battery performance, we carefully monitored the specific gravity and the charge parameters of voltage and amperage. The coach had a relatively new set of batteries (which hadn't solved the problem) and the inverter charger worked textbook perfect. No problem could be found. One thing I noticed was that the specific gravity had not come up into the full charge range. For years I have seen batteries that would not charge above 1.250 plus or minus a little and had accepted it as normal.

So I got curious and went to a web site that I read about on the Discovery e-group, [www.trojan-battery.com](http://www.trojan-battery.com) and read about batteries. After over 20 years in the RV industry and two years in my youth testing and installing batteries, I thought I had at least a clue about batteries. I put several important pieces together. A fully charged battery should read  $1.277 \pm .007 @ 77^\circ$  and the highest I was reading was a 1.260 after a three-day no load charge. May be this was the reason the owner wasn't getting the performance from the batteries that was expected?

I read on and went to the section on equalizing. Equalizing was something that the owners of the big inverted systems did and surely nothing a service tech was supposed to know about, or was it? As it turned out it was something more service techs and owners should both know about.

Equalizing is basically applying a controlled overcharge to the batteries to help drive more of the lead sulfate back into solution as sulfuric acid and help mix up the stratified layers of solution. I am not going to try to tell all about it, but to encourage you to go to Trojan's web site and read about it for yourself. I am very glad I did.

Not to make a long story short, here is what happened- we were able to raise the cells well up into the 1.280's and dramatically improve the amp hour capacity of the battery bank. Following this charge we tested the system by draining 25 amps for 4 hours, for a total of 100 AH. We then retested the batteries and found that we were just above the maximum hydrometer reading of what we were able to get following the three-day charge. We had added (more accurately, restored) 100 AH of capacity to the battery bank.

The next few paragraphs are a reprint of the first tips and hints column for a refresher on the system layout. To this I am adding notes on the equalization process to your coach.

The standard coach system uses deep cycle batteries, two six-volt batteries connected in series that provide 217 Amp hours of current. The coaches with the four six-volt batteries have twice that (434 Amp hours).

The term amp hour refers to a volume of current (Amps) over a period of time (hours). To bring up a set of auxiliary batteries from complete discharge to fully charged, you need to replace those Amp hours.

Your batteries are like an electrical savings account; you have to replace what is used to keep your account full.

The inverter/converter is rated at 50 amps for the 1000-Watt inverter and 100 amps for the 2000-Watt version. The only problem in computing the recharge time is that the output of the converter is not constant. When it first comes on it goes into a bulk charge mode where the voltage and current are at, or are near the maximum capacity. The charge then tapers off as the battery returns to a fully charged state.

This is why the math gets a little difficult. Three to four hours of generator run time should provide a good return of Amps back into the batteries. This is based on the stock configuration of two six-volt batteries with the 1000-Watt inverter and four batteries with the 2000-Watt inverter. If a coach is equipped with a 1000-Watt inverter and four batteries, it will take twice as long. It should also last twice as long.

Common sense and experience (the best teacher) will help to establish some conservation rules. Turn on only what lighting is needed; turn them off when you leave the area.

Use the inverter sparingly; it is the highest consumer of battery power. It will consume greater than 10 times the input amperage at 12 VDC than it will produce at 120 VAC. Example:

if your microwave uses 10 amps at 120 VAC then it will draw more than 100 Amps from the 12 VDC battery bank. In reality it is more like 130 to 150 amps!

Here is some background information on the charging system layout for the more technical minded;

The printed circuit board in the Battery Control Center (BCC) is responsible for activating the battery isolator that connects the chassis and coach battery systems for charging while driving. The BCC is that black box located in your battery compartment that contains your battery disconnect solenoids, ignition relay, and fuses for some of your circuits. All Discovery's have a BCC.

The units that have the RV Custom P/N CB-300D rev. C or later printed circuit board in their BCC have an additional feature. The part number and revision are silk screened along the edge of the circuit board. The additional feature is the charging of the chassis battery from shore or generator power. This means that the isolator solenoid can be engaged two ways, the primary way via the alternator and the secondary way via the inverter/converter. Both methods require an input voltage of 13.2 VDC or more to activate the solenoid.

While on the subject of batteries and charging systems, when was the last time you checked the electrolyte level? It should be checked once a month. The level should be maintained by adding

distilled water to the bottom of the split in the collar that extends into the cell. Use a flashlight to be sure that you don't over fill. Another thing I learned from the Trojan web site is that you add water after you charge, not before (as long as the plates are covered).

For those of you that have the remote panel for your inverter, you may find the directions for the equalizing process in your remote panel owner's manual. For the others who don't have the remote panel, the use of a special charger will be necessary.

Officially, I recommend that a professional perform this service, once a season or as needed when the batteries won't take a full charge. I also recommend that the charge solenoid be disconnected (unplug connector P3) from the battery control center PC board and turn both battery disconnects off. You don't want the high voltage (around 16 Volts) to be applied to the rest of your coach. The best way might be to have this service performed with the batteries removed from the coach and set on the ground as they will bubble and likely make a mess of your battery compartment.

Be sure to read all about it and follow all safety precautions for servicing your batteries.

(Editor's Note: Thanks again Jim, for an excellent and very timely article. Your continued valuable support is appreciated.)

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The members of DOAI wish to convey our sincere condolences to all those families that lost loved ones in the tragedies in New York City, Pennsylvania and at the Pentagon. Our prayers go out to you for peace and to the leaders of our country for wisdom in the months ahead as we seek justice against those that would attack our country.

**GOD BLESS AMERICA**





Where do we go from here? The following is the list of candidates for DOAI Officers for the upcoming two years. The list is the result of actions by your nominating committee made up of: Jim Devine, Ray Easter, Leo Everitt, and Ed Kennedy. We thank them for their hard work and devotion to the task. The goal of the committee was to have at least two candidates proposed for each position. As you can see, they fell short of this goal. During the process they did have multiple persons for each positions, but several folks withdrew during the final weeks. Also, you will note that one position has no candidate listed. Try as they will as late as at the Bethpage rally, no name could be supplied for the position of Vice President of the North Central Division. Should you wish to write-in a person's name on your ballot, please do us all a favor by asking the person ahead of time, if he/she is willing to serve. Again, our thanks to the members of the nominating committee.

### **YOUR CANDIDATES FOR DOAI OFFICES FOR THE YEARS 2002-2003**

President-	Bob Baugh
Executive Vice President-	Bob Chinn, Neil Elkins
Treasurer-	Mac McLlvaine
Secretary-	Joyce Bednarczyk
Vice President Development-	John Veach
National Rally Master-	Jim Devine
Northeast Region Vice President-	John Baker
Southeast Region Vice President-	Pete Pizzano
North Central Region Vice President-	
South Central Region Vice President-	Phil Yovino, Gary Shirey
Northwest Region Vice President-	Arnie Thompson
Southwest Region Vice President-	Don Fuller

Please take the time to remove the last page of this newsletter, fill in your choices, fold the page over in the proper direction and tape the edges (please don't staple), place a stamp in the appropriate location and drop the ballot in the mail as soon as possible. In order for your votes to be counted, the deadline for your ballot to be postmarked is December 15.

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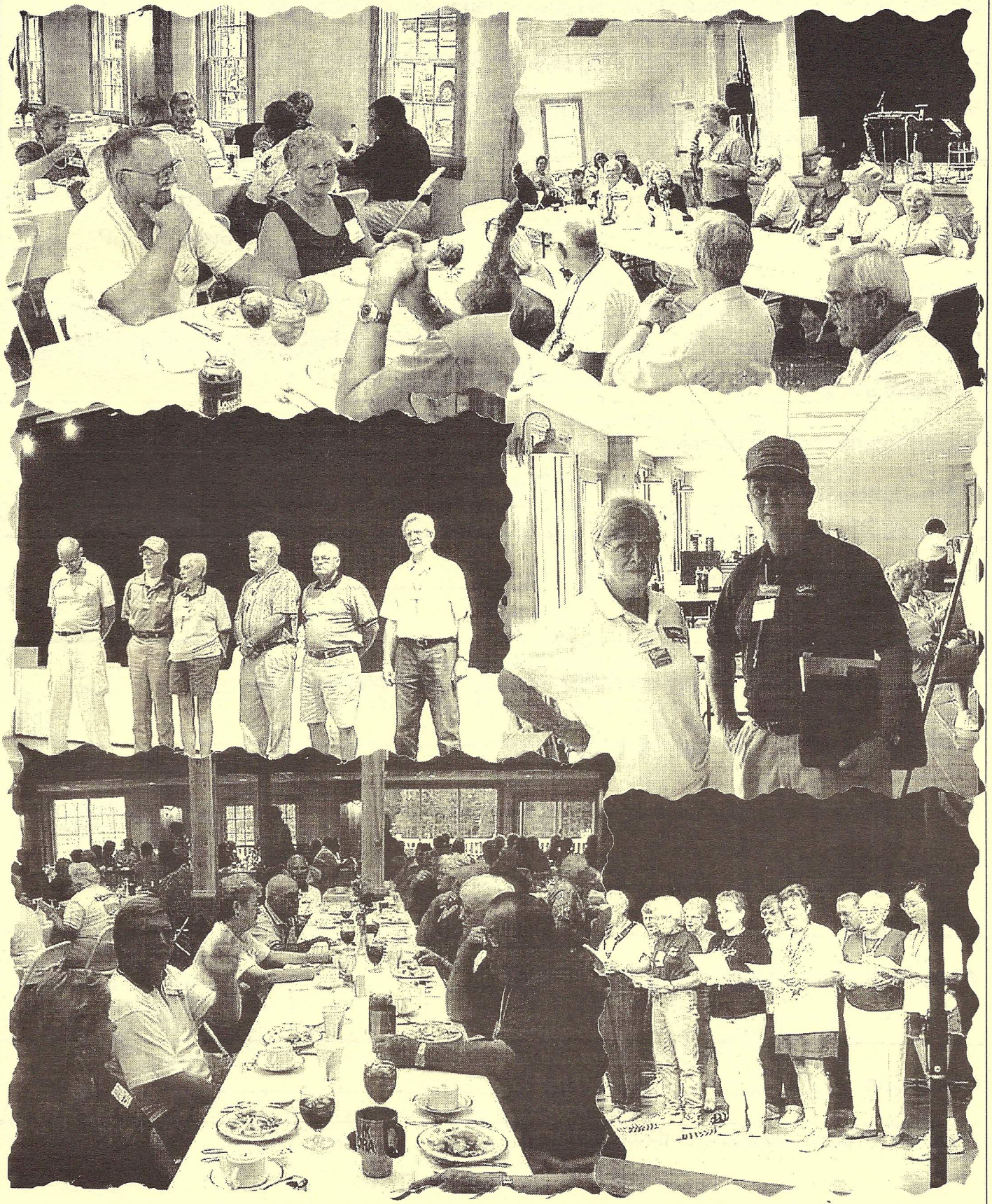
### **A FRIENDLY REMINDER from the MEMBERSHIP DIRECTOR Sharon Ayer**

When you are renewing your dues (on-time of course), the annual dues are \$16 each year following the first year, which is \$20. Many folks are continuing to pay subsequent year dues at \$20. We don't mind the extra \$\$, but it does cause us extra work to straighten out the records. Help us out and save your self \$4. And, don't forget to check the address label on the back to see your renewal date. **BE ON TIME!**

# BETHPAGE RALLY PROOF!



# BETHPAGE RALLY PROOF!



**DISCOVERY OWNERS ASSOCIATION, INC.  
MEMBERSHIP APPLICATION**

**Welcome** to an organization open to all owners of Discovery Motorhomes by Fleetwood, intended to foster social opportunities and information exchange among members.

**Dues** are **\$20** for the first year, and **\$16** each year thereafter, due in the initial month joined.

**Mail** with checks, payable to: Discovery Owners Association, Inc., to Sharon Ayer, Membership Director, 91 East Donahoe, Chula Vista, CA 91911.

LAST NAME \_\_\_\_\_ FIRST \_\_\_\_\_ CO-PILOT \_\_\_\_\_

Street \_\_\_\_\_ CITY \_\_\_\_\_ State \_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_ E-mail \_\_\_\_\_

Discovery : Year \_\_\_\_ Length \_\_\_\_\_ Slide? Yes \_\_\_ No \_\_\_ Full Time \_\_\_\_\_ Part Time \_\_\_\_\_

Discovery VIN # \_\_\_\_\_ FIN# \_\_\_\_\_

Travel/Motorhome Memberships: \_\_\_\_\_

Hobbies/Interests\*: \_\_\_\_\_

Areas of Expertise/Background\*: \_\_\_\_\_

Positions in Discovery Owners Association, Inc. of possible interest to you\* \_\_\_\_\_

Indicate willingness to participate as a volunteer if called upon\*: Yes \_\_\_\_ No \_\_\_\_ Activities of

Particular Interest \_\_\_\_\_

What are you looking for from this organization? \_\_\_\_\_

**Comments:** \_\_\_\_\_

\*Indicate which family member if appropriate



# OWNERS ASSOCIATION

**WINTER ROUNDUP RALLY of 2002**  
**LAZY DAYS RALLY PARK at SEFFNER, FLORIDA**  
**FEBRUARY 3<sup>RD</sup>. 4<sup>TH</sup>. 5<sup>TH</sup> AND 6<sup>TH</sup>, 2002**  
 (4 Days and 3 Nights of Camping)

**ALL PAVED PLATFORMS AND GRASSY SITES WITH CABLE, ELECTRIC,  
 WATER AND SEWER HOOKUPS. SITE WILL NOT BE PRE-ASSIGNED, SO TO  
 PARK TOGETHER YOU MUST ARRIVE TOGETHER**

Plus

**VENDOR DISPLAYS & SEMINARS, NEW COACHES, TECHNICAL SERVICE, GAMES, SWIMMING,  
 ENTERTAINMENT, BINGO, COMPUTER TERMINAL HOOKUPS & COMPUTERS,  
 TWO DINNERS, CAMPING WORLD, FLYING J, CRACKER BARREL, THEME PARKS AND HISTORICAL SITES  
 NEAR-BY, FREE BREAKFASTS AND LUNCHES COMPLIMENTS OF LAZY DAYS RV CENTER**

**MAKE CHECKS PAYABLE TO : DISCOVERY OWNERS ASSOCIATION, INC.**  
**MAIL TO: RAY EASTER, REGISTRAR**  
**2724 SUFFOLK ST.**  
**KINGSPORT, TN 37660-5806**  
**Ph: 423-288-5274 [rayeaster@chartern.net](mailto:rayeaster@chartern.net)**

**Cut on dotted line and save for your records. Return the completed form from below with your check.**

Early Registration Fees:		Late Registration Fees	
\$105.00 per coach with two adults	\$ _____	\$115.00 per coach with two adults	\$ _____
90.00 per coach with one adult	\$ _____	100.00 per coach with one adult	\$ _____
15.00 each additional person	\$ _____	125.00 per coach at gate**	\$ _____
19.00 per day early arrival	*	19.00 per day early arrival	*
22.50 per day late departure	*	22.50 per day late departure	*
<b>TOTAL PREPAID \$</b>	<b>_____</b>	<b>TOTAL PREPAID \$</b>	<b>_____</b>

\* You must schedule early arrival and late departure days directly with Lazy Days at 800-905-6627

\*\* Pay DOAI Rally Registrar upon arrival at the park

**No refunds after January 19, 2002 - No show, no refund**

Last Name \_\_\_\_\_ First Name \_\_\_\_\_ Co-Pilot \_\_\_\_\_  
 AddressL Home \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
 E-Mail \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_  
 Emergency Contact Name \_\_\_\_\_ Emergency Contact Phone \_\_\_\_\_  
 DAOI Membership # \_\_\_\_\_ Date Joined \_\_\_\_\_ MH yr & model \_\_\_\_\_  
 Discovery VIN# \_\_\_\_\_ Fleetwood FIN# \_\_\_\_\_  
 Handicap Parking Needed: Yes \_\_\_\_\_ No \_\_\_\_\_ Is this your first rally? Yes \_\_\_\_\_ No \_\_\_\_\_

**Volunteers Needed- We Need you Help**

**Yes, you can count on me. I will help with:**

Photographer \_\_\_\_\_ Reporter \_\_\_\_\_ Parking Crew \_\_\_\_\_ Seminar Helper \_\_\_\_\_  
 Door Prizes/Raffles \_\_\_\_\_ 50/50 Game \_\_\_\_\_ Entertainment \_\_\_\_\_ Registration \_\_\_\_\_  
 Cleanup Crew \_\_\_\_\_ Vendor Helper \_\_\_\_\_ Breakfast Helper \_\_\_\_\_ First Time Greeter \_\_\_\_\_  
 Welcome Bags \_\_\_\_\_ Other \_\_\_\_\_ Where ever needed \_\_\_\_\_

**DRIVE SAFELY AND HAPPY DISCOVERING**

Date rcv'd \_\_\_\_\_  
 Reg Number \_\_\_\_\_

**TREASURER'S ANNUAL REPORT**

Your Treasurer, **Ralph Bailey**, reported the following summary of DOAI financial status at the Bethpage Rally membership meeting:

## Assets:

Money Market Fund	\$30,644.67
Checking Account	<u>\$26,137.85</u>
Total Assets	\$56,782.52

Liabilities: None

Total Equity \$56,782.52

**NEWS FROM THE CHAPTERS****Discovery Pioneers**

The Discovery Pioneers chapter had their annual meeting and election of officers the weekend of September 14 and 15, 2001, at the Terry Bison Ranch just outside of Cheyenne, Wyoming. Eleven coaches attended, and none of the current officers escaped; they were all re-elected for another term. We now have 30 members from Colorado and the surrounding areas of Wyoming, Nebraska, Kansas and Utah. The rally schedule for next year was set, and is posted on the Pioneers page on the DOAI web site. Our first rally will be in May, after our members straggle home from their winter "no-snow" vacations. We've already had our first snow in the Rocky Mountains, September 8, so we are getting ready for Indian summer and winterizing.

**Mid-South Roadrunners**

Our chapter report for the newsletter is essentially the same as the Bethpage rally report. The Mid-South Roadrunners has had no other activity other than hosting the rally. We did have a chapter meeting at the rally and signed up 10 new members bringing us to 25 members from FL to MO, AL to MD and all states in between. Our next gathering will be at Lazy Days in February and then a Chapter Rally in April, 2002 in Lewisburg, WVA.

September 11<sup>th</sup>-

**MAY WE NEVER FORGET!!**

**WHAT'S AHEAD??****EASTERN REGION RALLY- 2002**

Lazy Days in Tampa, FL., February 3, 4, 5, & 6

**WESTERN REGION RALLY- 2002**

Beaudry RV in Tucson, AZ., March 17, 18, 19 & 20.

**EASTERN NATIONAL RALLY- 2002**

May 8,9,10 & 11- Rayne, Louisiana (On Interstate 10 about 10 miles west of Lafayette)

**WE HOPE TO SEE YOU IN FL, AZ & LA!!**

**Y'ALL COME NOW, YA HEA!!**

Fold Here

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**DOAI Official Ballot Return**

**Place  
Stamp  
Here**

**From:** \_\_\_\_\_

**Print Name**

\_\_\_\_\_  
**Street Address**

\_\_\_\_\_  
**City, State Zip**

\_\_\_\_\_  
**DOAI # & Region**

**TO:**

**Ray Easter, DOAI Nominating Committee Chairman  
2724 Suffolk Street  
Kingsport, Tennessee, 37660-5806**

**DOAI 2002-2003 National Officer Ballot**  
Circle the name for only ONE candidate for each position

Office	Candidate 1	Candidate 2	Write In Candidate
President	Robert Baugh		
Executive VP	Neil Elkins	Bob Chinn	
Secretary	Joyce Bernarcryz		
Treasurer	Mac McIlvaine		
National Rally Master	Jim Devine		
VP of Development	John Veach		

**DOAI 2002-2003 Regional Vice Presidents**  
Circle the name for only ONE candidate for each position

Office	Candidate 1	Candidate 2	Write In Candidate
NORTHEAST VP	John Baker		
SOUTHEAST VP	Pete Pizzano		
N CENTRAL VP			
S CENTRAL VP	Garry Shirey	Phil Yovino	
NORTHEAST VP	Arnie Thompson		
SOUTHWEST VP	Don Fuller		

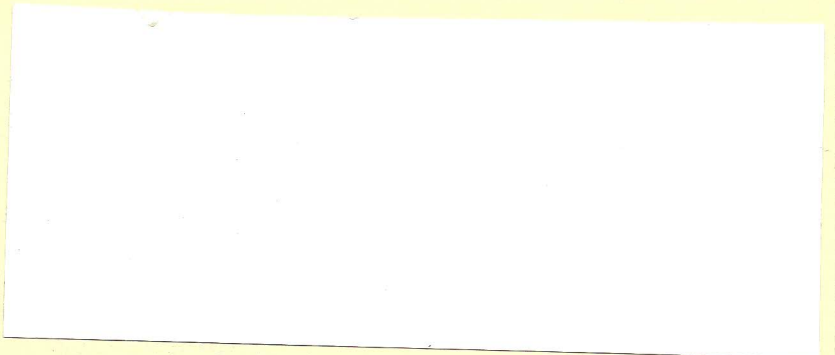
Fold here to inside, seal with tape, stamp on outside and return to DOAI

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DISCOVERY OWNERS ASSOCIATION, INC.  
 SHARON AYER, MEMBERSHIP DIRECTOR  
 91 EAST DONOHOE  
 CHULA VISTA, CA 91911

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**PLAN AHEAD FOR  
 THE NEXT RALLIES!!**

Lazy Days RV-Tampa- Feb 3-6, 2002  
 Beaudry RV-Tucson- Mar 17-20, 2002  
 Eastern National- Rayne, LA May 8-11